

Message Text

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PAGE 01 MANILA 08859 300036Z

ACTION EB-08

INFO OCT-01 EA-12 IO-14 ISO-00 AGRE-00 CIAE-00 COME-00

INR-10 LAB-04 NSAE-00 SP-02 STR-07 TRSE-00 FRB-01

OMB-01 /060 W

-----010176 300037Z /70

R 300019Z MAY 78

FM AMEMBASSY MANILA

TO SECSTATE WASHDC 6394

INFO USMISSION GENEVA

UNCLAS MANILA 08859

GENEVA FOR PHELAN

COMMERCE FOR DAS ROBERT SHEPHERD

E.O. 11652: N/A

TAGS: ETRD

SUBJECT: TEXTILES; EXPORTS TO PHILIPPINES OF ACRYLIC YARN AND
MAN-MADE FABRIC

1. PHILIPPINE PRODUCER OF MAN-MADE FIBER ACRYLIC SWEATERS
INFORMED USTEXDEL THAT HE HAS BEEN UNSUCCESSFUL OVER PAST
YEAR IN PURCHASING ACRYLIC PLIED SPUN YARN FROM U.S.
SOURCES ESPECIALLY DUPONT. THE PRODUCER CLAIMS THAT DUPONT
IS UNWILLING TO MAKE LONG TERM COMMITMENTS PRESUMABLY
BECAUSE OF PRICING POLICIES. THE PRODUCER IS INTERESTED
IN 3 TO 5 DENIER MIXED 100 PERCENT ACRYLIC BI-COMPONENT FIBER
(BRIGHT-HIGH BULKY) EITHER IN STABLE FIBER OR TOW. THIS
PRODUCER COULD USE 200,000 LBS. PER MONTH.

2. USTEXDEL HAS BROUGHT THIS MATTER TO THE ATTENTION OF
JIM BERCAW OF DUPONT WHO IS ACTING AS ADVISER TO USTEXDEL.
HE PROMISED TO LOOK FURTHER INTO THE MATTER BUT THE
IMPRESSION WE HAVE FROM HIM IS THAT DUPONT DOES NOT WISH
TO MEET JAPANESE PRICE.

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3. ANOTHER PHILIPPINE PRODUCER HAS APPROACHED USTEXDEL
REGARDING PINFEATHER FABRIC. THIS PRODUCER CLAIMS HE
HAS TRIED FOR TWO YEARS TO BUY THIS FABRIC FROM
BURLINGTON U.S. AND THAT BURLINGTON HAS TOLD HIM THAT
IT IS NOT INTERESTED IN THIS PARTICULAR EXPORT AS IT
WAS DOING VERY WELL IN THE DOMESTIC MARKET. THE PRODUCT
IN QUESTION IS PINFEATHER FABRIC OF 300 GRAMS PER

SQUARE YARD.

4. COMMENT: IT IS INDEED PUZZLING AS TO WHY THE
U.S. INDUSTRY IS SO RELUCTANT TO GET INTO THIS EXPORT
BUSINESS. THE PHILIPPINES INDUSTRY ADVISERS TO THE
PHILIPPINES DELEGATION HAVE TOLD VARIOUS MEMBERS OF THE
U.S. TEX DEL THAT THEY WOULD MUCH PREFER TO BUY THEIR
MATERIALS FROM THE U.S. IN VIEW OF THE HIGH QUALITY BUT
A NUMBER OF THEM AT LEAST HAVE BEEN STYMIED IN THIS BY
AN APPARENT UNWILLINGNESS OF CERTAIN U.S. PRODUCERS
TO BE CONCERNED ABOUT THE EXPORT MARKET. END COMMENT.
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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TEXTILES, EXPORTS, YARNS, SYNTHETIC FIBERS
Control Number: n/a
Copy: SINGLE
Draft Date: 30 may 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Film Number: D780225-0391
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From: MANILA
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ISecure: 1
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Litigation Codes:
Litigation History:
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Review Release Event: n/a
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Review Withdrawn Fields: n/a
SAS ID: 2752328
Secure: OPEN
Status: NATIVE
Subject: TEXTILES: EXPORTS TO PHILIPPINES OF ACRYLIC YARN AND MAN-MADE FABRIC
TAGS: ETRD, RP, US
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/79942aa2-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
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